



Virtual Annual Meeting  
November 20, 2020

# Aloha

## Welcome to Hawaii



# Agenda

- 1) Welcome Message – Marvin Yoshizumi, Executive Chairperson
- 2) Review Anti-Trust Guidelines, row call – Michael Sutton, Secretary / Treasurer
- 3) Annual Financial Report – Michael Sutton
- 4) Elections – Marvin Yoshizumi
- 5) Technical Committee discussion – Joelle Hotte for Jon Clarke
- 6) Proposed 2021 annual meeting

## Enclosures:

- 2020 Ballot
- Technical Committee Agenda
- EASI Cheat sheet



# Anti-Trust Guidelines

- DO NOT discuss your prices or competitors' prices with a competitor (except when buying from or selling to that competitor) or anything which might affect prices such as cost, discounts, terms of sale, or profit margins.
- DO NOT agree with competitors to uniform terms of sale, warranties, or contract provisions.
- DO NOT agree with competitors to divide customers or territories.
- DO NOT act jointly with one or more competitors to put another competitor at a disadvantage.
- DO NOT try to prevent your supplier from selling to your competitor.
- DO NOT discuss your future pricing, marketing, or policy plans with competitors.
- DO NOT discuss your customers with your competitors

# Anti-Trust Guidelines

- **With respect to this meeting:**
- DO NOT make any statements regarding prices or matters affecting prices at this meeting.
- DO NOT make statements about your future plans regarding pricing, expansion, or other policies with competitive overtones. Do not participate in discussion where other attendees do.
- DO NOT propose or agree to any standardization, which will injure your competitor.
- DO leave any meeting where any of the foregoing topics are being discussed – and state why you are leaving.
- DO NOT attend or stay at any informal meeting where there is no agenda, no minutes are taken, and no staff member is present.
- DO NOT assume you are protected by information advice from a governmental official.
- DO NOT speak as a formal representative of this group about the meeting.
- DO alert staff to anything inaccurate or improper. This includes a position the group has taken or intends to take or a meeting or activity of which you have learned.
- DO send copies to a staff member of any communications or documents sent, received, or developed by you when acting for the group.
- DO NOT do anything before or after this meeting, or at social events, which would be improper at a formal meeting.
- DO alert every employee in your company who deals with the group to these guidelines.
- DO be conservative. If you feel an activity might be improper, do not do it



# Annual Financial Report

For the period May 1, 2020 to October 31, 2020

Beginning Balance **\$14,706.61**

2019 Meeting fees \$1,982.80

2019 Donations 485.20

2020 Meeting fees 8,563.28

2020 Donations 8,844.50

Total Deposits: **19,875.78**

FDM4 2019 Annual Meetg

share of expenses: (14,995.86)

GO Daddy email svc 2 yrs (119.88)

CSC fees (tax filing & rep fees) (663.20)

WIX.COM (website fees) (352.35)

Total Expenses: **(16,131.29)**

Ending Balance Oct 31, 2020 **\$18,451.10**

# Elections 2020 Ballot

For service on the steering committee the following persons have been nominated and agreed to serve for a 2 year term. Voting privilege is granted to all Corporate Members regardless of their classification.

## AT- LARGE MEMBERS

VOTE FOR AS MANY AS YOU WISH

Diana Priebe (Gildan Activewear)

Joelle Hotte (FDM4)

Nominated from the floor:

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## VICE-CHAIR PERSON

VOTE FOR ONE

Rob Smith (LAT Apparel)

Nominated from the floor:

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## TECHNICAL ADVISOR

VOTE FOR ONE

Jon Clarke (Bella + Canvas)

Nominated from the floor:

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# Technical Committee

1. Discuss schedule and format for a Q1 2021 Technical Call
2. Website Changes - Specifically published standards, sample files and Cheat Sheet, so everyone knows what's new/available
3. Duplicate GTIN usage
4. Decoration Handling
5. FTP Sunset - SFTP Compliance
6. EASI Webinar Scheduling and Communication



# Technical Committee (Cont)

7. EASI Email Standard
8. 870 v2.0
9. 888 Item Maintenance/Change Discussion
10. EASI Trading Partner Breakouts
11. RFID Discussion
12. EASI API Standards
13. 2021 Tech Tasks

# Proposed 2021 Annual Meeting

- Not committed to Charlotte North Carolina